

Stewart Park Festival is looking for a Volunteer to lead marketing and communications:

We are seeking a dynamic and creative **Music Festival Marketer** to drive the promotion and awareness of our music festival. The ideal candidate will be responsible for creating and executing a comprehensive marketing and communication strategy. This role requires expertise in managing social media platforms, crafting marketing campaigns, and purchasing advertising across multiple media formats.

Key Responsibilities:

Marketing and Communication Strategy:

- Develop and implement a comprehensive marketing and communication plan tailored to target audiences.
- Identify key promotional opportunities and align marketing activities to maximize ticket sales and attendance.

Social Media Management:

- Plan, create, and manage engaging content for all social media platforms, including Instagram, Facebook, Twitter (X), TikTok, and YouTube.
- Monitor social media trends and leverage them to increase engagement and visibility.
- Collaborate with artists, influencers, and partners to amplify the festival's presence.

· Advertising and Media Buying:

- Plan and execute media buys for print, radio, television, and digital advertising.
- Negotiate contracts and manage relationships with advertising vendors and media outlets.
- Track and analyze the performance of advertising campaigns to optimize results and budget efficiency.

Content Development and Creative Assets:

 Work with designers, videographers, and photographers to produce high-quality promotional materials, including posters, flyers, video ads, and social media graphics. Ensure all content aligns with the festival's branding and messaging.

Event Promotion and Partnerships:

- Build partnerships with sponsors, local businesses, and community organizations to broaden the festival's reach.
- Manage email marketing campaigns and develop content for newsletters and direct mail promotions.

Performance Analysis:

- Measure the effectiveness of marketing campaigns through analytics and feedback, preparing post-event reports with insights and recommendations for future improvements.
- Use data-driven approaches to adjust strategies and improve audience targeting.

Qualifications:

- 3+ years of experience in event marketing, preferably in the music or entertainment industry.
- Proficiency in social media platforms and management tools (e.g., Hootsuite, Sprout Social).
- Familiarity with media buying processes across print, live, and digital platforms.
- Excellent verbal and written communication skills.
- Ability to manage multiple projects simultaneously and meet tight deadlines.
- Knowledge of music festival culture and a passion for live events.

Preferred Skills:

- Graphic design and video editing experience is a plus.
- Familiarity with analytics tools such as Google Analytics and social media insights.
- Connections within the music industry or local community networks.

This is your chance to play a vital role in crafting an unforgettable festival experience. If you thrive in a vibrant, high-energy environment and are excited about making a mark in the music festival scene, we'd love to hear from you!

How To Apply:

Please email Nancy Wing at bia@perth.ca